



1533 Bank St.  
 Louisville, KY 40201  
 Phone: 800-457-5073 Fax: 502-585-4464  
 www.kfistudios.com

## State of New York Contract

**Contract # PC68363, FID# 812819355, NYS Vendor ID# 1100078079**

- Contract is for all KFI Furniture products.
- Contract is open to both State and Local Governments in New York
  - **Contract effective dates: 12/2/18-12/1/23**
- Discounts to the State:

<b>ALL ORDERS:</b>	<u>Dock Delivered</u>	<u>Inside Delivered</u>
	60.7%	Add 10%

- **Discounts are to be taken from 2018 price list.**
- All orders are freight prepaid
- **Dealer commission for Dock Delivered is 15%**
- Orders are to be issued from the state agency directly to KFI Seating with **dealer of record** listed in PO.
- Contract number must be referenced on order.

If you have any questions please feel free to contact:

**SALES REPRESENTATIVES:**

New York, Upstate NY

- Art Werksman Associates                      315-288-5212                      Art@awarep.com

New York,

- Ken Mann, Moldow Associates                      516-374-6469                      [REPNYNJ@AOL.COM](mailto:REPNYNJ@AOL.COM)

**KFI Customer Service**

KFI Seating  
 800-457-5073  
 swilliamson@kfiseating.com  
 aclark@kfiseating.com

**All orders should be made out to:**

KFI Seating  
 C/O Dealer of Record  
 1533 Bank St.  
 Louisville, KY 40201